

# Zentix Soft

Your technology partner

Building Success Together  
Through Strategic Partnerships

# Strategic Technology Partners

We help businesses achieve measurable results by combining business knowledge, industry insights, and cutting-edge technology.

**150+**

Successful  
global projects

**UK  
based**

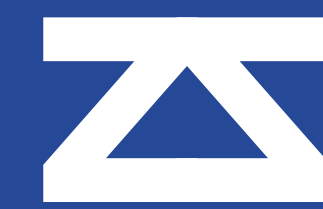
With international  
offices in Ukraine  
and Latvia

**4+**

Years of  
experience

Trusted by **40+**  
international clients  
across **15 countries**

# Why partner with ZentixSoft?



## Business-Oriented Approach

Focused on measurable results aligned with client business goals.



## Industry Expertise

Proven track record in SaaS, E-commerce, MedTech, EduTech, and more.



## Technical Excellence

Expertise in AI, ML, Web & Mobile Development, Cloud, and UX/UI.



## Reliable Partnership

Transparent processes, proactive communication, and timely delivery.

# Our Services

**Flexible solutions. Real business impact**

From full product builds to specialized tech support, we solve real-world problems with scalable, business-driven solutions.

- Web & Mobile Development

001

- UI/UX Design

002

- DevOps

003

- AI/ML

004

- QA/AQA & Bug fixing

005

- Discovery

006

- R&D and Business Analysis

007

- Deployment

008

- Software Development

009

- Maintaining /Support

010

# Domains

Saas

EduTech

E-commerce

HoReCa

Medtech

CRM/ ERP/ HRM

Real Estate

Logistics

Web3  
Fintech

From full product builds to specialized tech support, we solve real-world problems with scalable, business-driven solutions.

# Tech Stack That Drives Results

Flexible stack to match your architecture, speed, and scale goals.

## Web (Back-end)



## Web3



## Web (Front-end)



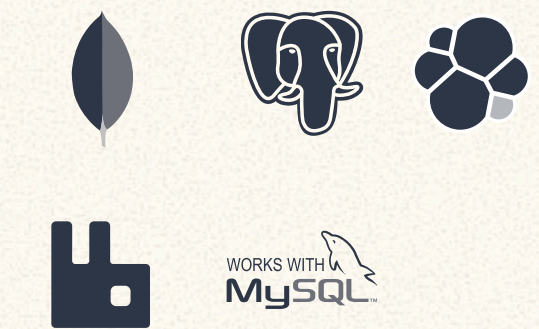
## Mobile



## Cloud



## Data Base



## AI/ML



# Product Development

7 – 25

End-to-End or Just the Parts You Need

From discovery to deployment, we bring a deep understanding of your industry and tailor solutions to your goals.

## Project Based

01

### Project Discovery

Garher and analyze project requiremnts

02

### Solution Proposal

Offer technical solution and delivery plan

03

### Cooperate Agreement

Proposal approval and contract signed-off

04

### Project Kick-off

Officially kick-off project development

05

### Project Delivery

Development completed and accepted by customer

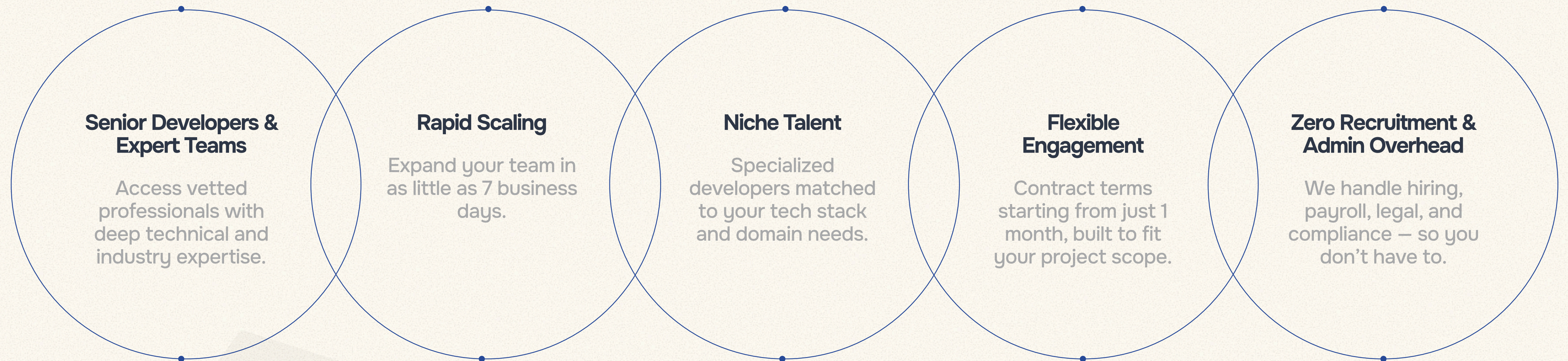
06

### Warranty & Maintenance

Perform warranty and maintenance policy

# Team Augmentation

Scale Fast with the Talent You Need, When You Need It





# Why Partner With ZentixSoft?

Win-Win Collaboration That Drives Growth - For You and Your Clients



## Recurring Commissions

Earn up to 15% on every referred client project.



## White-Label Pricing

Set your own margins and resell services under your brand.



## Co-Marketing Initiatives

Collaborate on social media campaigns, case studies, and joint events.



## Exclusive Discounts

Get up to 10% off ZentixSoft services – for your clients or your own business.



## Client Perks

Offer free Technical or UI/UX audits to boost your value proposition

# How the Partnership Works

Win-Win Collaboration That Drives Growth - For You and Your Clients

We stay invisible – you stay in control.



## Client referral

### Refer

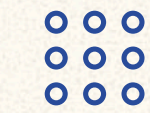
Introduce your client via a referral form or email.

### Convert

We handle all sales, onboarding, and service delivery.

### Earn

Enjoy monthly reports and 5–15% commission on successful deals.



## Bundle & Resell ZentixSoft Services

### Bundle

Integrate ZentixSoft's services into your existing portfolio.

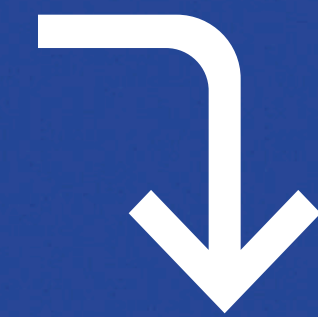
### Brand

Present our delivery as your own using white-label options.

### Profit

Set your own pricing and margins. We do the work, you get the credit.

# Successful Partnerships in Action



# Elite Web x ZentixSoft

## Partner Profile

SEO agency seeking new clients

## Challenge

- Needed access to businesses launching new websites
- Sought a trusted tech partner to refer clients needing development support

## How ZentixSoft Helped

Referred 50+ clients



19 SEO leads



8 deals closed

Received 15+ dev referrals



3 signed projects

## Business Results

- Expanded pipelines for both teams
- Established an ongoing, high-value lead exchange

# Argunova × ZentixSoft

## Partner Profile

Marketing agency focused on brand visibility and performance

## Challenge

- Argunova needed a reliable tech team for web, mobile, and UI/UX work
- Wanted to bundle dev into proposals to win more clients

## How ZentixSoft Helped

- Zentix delivered 6 white-label projects for Argunova clients
- Integrated into Argunova's workflow as their dev partner
- Referred 17 clients
- 5 signed contracts

## Business Results

- Argunova improved proposal win rate by 20%
- Boosted project margins by 18% through bundled delivery
- Received 2-3 qualified leads/month from Zentix

# K&Z Design × ZentixSoft

## Partner Profile

UI/UX design studio working with startups and product teams

## Challenge

- K&Z wanted to offer clients full end-to-end product development
- Needed a tech team to support rapid prototyping and MVP delivery

## How ZentixSoft Helped

- White-label dev partner for K&Z client projects
- Free tech audits & consultations to support their sales process

## Business Results

- +20% profit margin via bundled design + dev
- 3 end-to-end projects upsold in 6 months
- New revenue stream from white-label dev

# Lumi Digital × ZentixSoft

## Partner Profile

SMM agency helping startups and tech brands grow online

## Challenge

- Lumi needed access to tech clients launching new products
- Sought a dev partner to refer when clients needed custom software

## How ZentixSoft Helped

- Referred clients needing SMM and content support
- Bundled Lumi's services into Product launch packages

## Business Results

- Zentix referred 14 clients → 4 contracts signed in 6 months
- Improved client retention by offering bundled dev + SMM

# Let's talk about winning more clients together

book a 15-min intro call today

[Book a Call](#)

## Contacts:

✉ [partnerships@zentixsoft.com](mailto:partnerships@zentixsoft.com)

🌐 [Linkedin](#)

☎ [+44 2045 773 047](tel:+442045773047)

🌐 [www.zentixsoft.com](http://www.zentixsoft.com)

↓ Check out our cases on the following slides

# zentixsoft

# Case studies ↘

©

# CRM platform for Real Estate

## About the project

Management system for a company for the repair and construction of turnkey houses

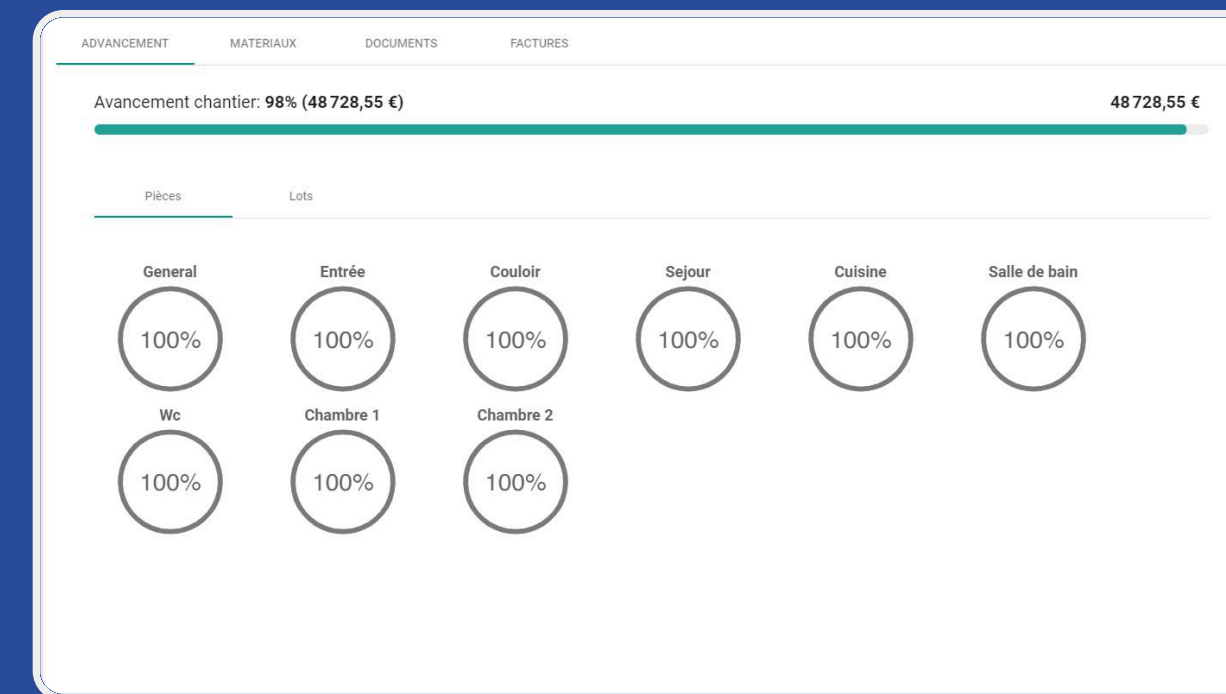
## Work done

Our company has developed a specialized management system for companies involved in the repair and construction of turnkey houses. This system provides a convenient and efficient way to manage all aspects of a project, including managing orders, customer contacts, work schedules, cost accounting, and more.

## Work done

- B2B
- B2C
- CRM
- Dashboard
- Data Analysis
- Laravel
- Angular.js
- Typescript
- Jenkins
- Figma
- Lottie

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Client	Début	Fin	Statut	Total HT	Total TTC
Yves TEST Bricol	02/09/2023	02/09/2023	Devis en cours	80000 €	93000 €
Monsieur & Madame Bourmeau	02/09/2023	02/09/2023	Devis terminés	4899317 €	5167534 €
Ray Jorette	02/09/2023	02/09/2023	Devis terminés	4431571 €	4872838 €
Suzanne Escari	02/09/2023	02/09/2023	Devis en cours	2192205 €	2171238 €
Armel Bourmeau	01/09/2023	01/09/2023	Devis signé	5741435 €	7419598 €
Brigitte Belgen Escari	18/02/2023	18/02/2023	Devis expédié	130500 €	148535 €
Carly_Mat2	18/02/2023	18/02/2023	Devis en cours	130500 €	148535 €
Madame Karine Day	18/02/2023	18/02/2023	Devis en cours	000 €	000 €
Carly_Mat2	18/02/2023	18/02/2023	Devis expédié	1322763 €	1488334 €
M. Aucart Anthony	18/02/2023	18/02/2023	Devis en cours	79100 €	87610 €
Classerch Chel	11/02/2022	11/02/2022	Devis en cours	501928 €	567431 €

Facture N°202207314

Montant: 44772,76 €

Total HT: 44772,76 €  
TVA 10%: 4477,28 €  
Total TTC: 49250,04 €

Mon entreprise: TEAM UP

Adresse mail: info@teamup.com

Adresse physique: 100 Rue de la République, 75001 Paris

Statut: Contrat de partenariat

Renovation24

Inscription

Détails du contact

Nom: [input]  
Nom de famille: [input]  
Téléphone: [input]  
E-mail: [input]

Avancement chantier: 98% (48 728,55 €)

Couloir: 100%

- Enduit plafond
- Peinture plafond
- Peinture mur
- Enduit mur
- Dépose moquette/sol PVC
- Dépose plinthes
- Parquet stratifié
- Plinthes MDF
- Reprise en plâtre mur

Client	Adresse du chantier	Numéro de devis	Numéro une facture	Débit	Prix	Statut
Monsieur	100 Rue de la République	989	9892015	Facture	70000 €	Facture payée
Monsieur	100 Rue de la République	989	9892016	Facture	49251,14 €	Facture payée
Monsieur	100 Rue de la République	989	9892017	Facture	2768,09 €	Facture payée
Monsieur	100 Rue de la République	989	9892018	Facture	6348,90 €	Facture payée
Monsieur	100 Rue de la République	989	9892019	Facture	24382,03 €	Facture payée
Monsieur	100 Rue de la République	989	9892020	Facture	20482,93 €	Facture payée
Monsieur	100 Rue de la République	989	9892021	Facture	1021,44 €	Facture payée
Monsieur	100 Rue de la République	989	9892022	Facture	8350,00 €	Facture payée
Monsieur	100 Rue de la République	989	9892023	Facture	4000,00 €	Facture payée
Monsieur	100 Rue de la République	989	9892024	Facture	4400,00 €	Facture payée

Nouveau client

Nom, Nom de famille: [input]  
Adresse: [input]  
Code postal: [input]  
Ville: [input]  
Pays: [input]

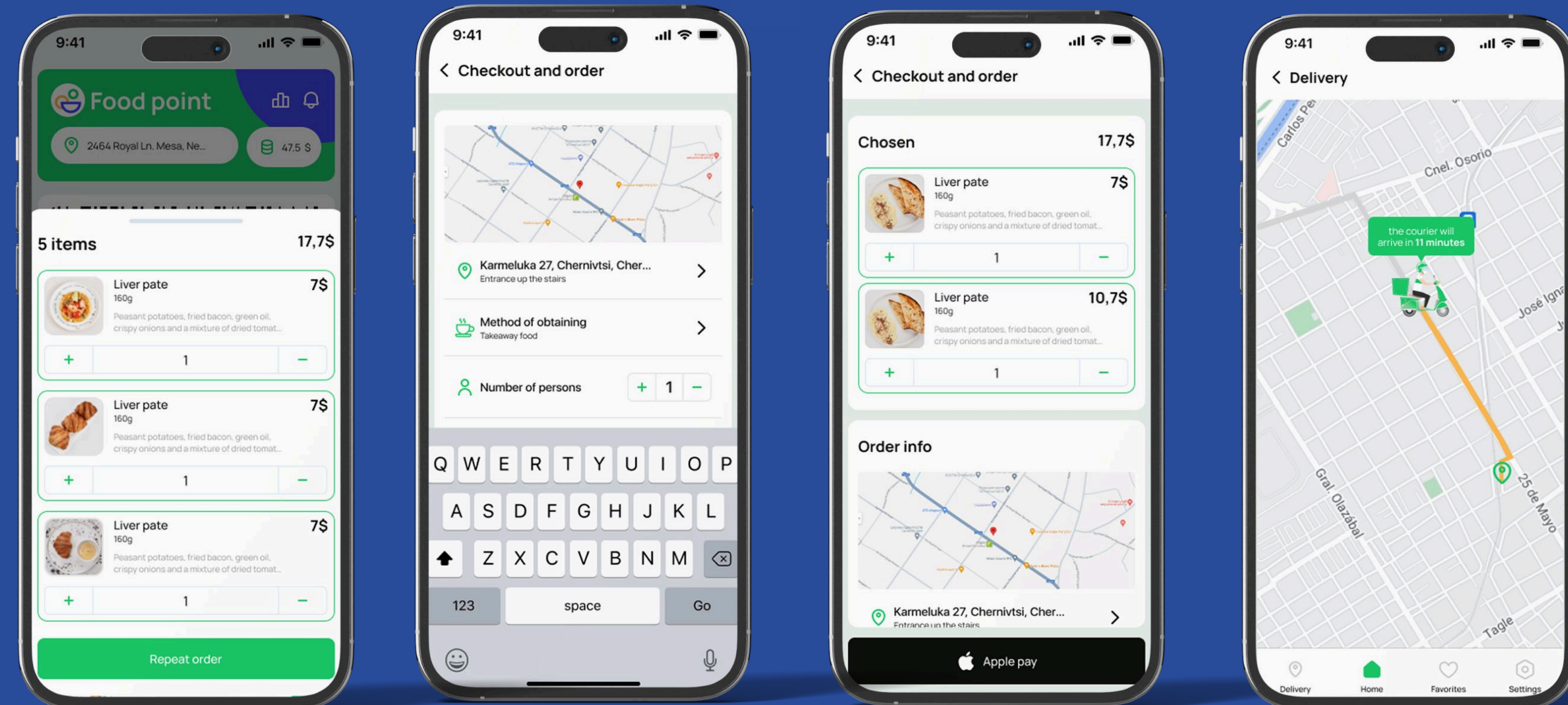
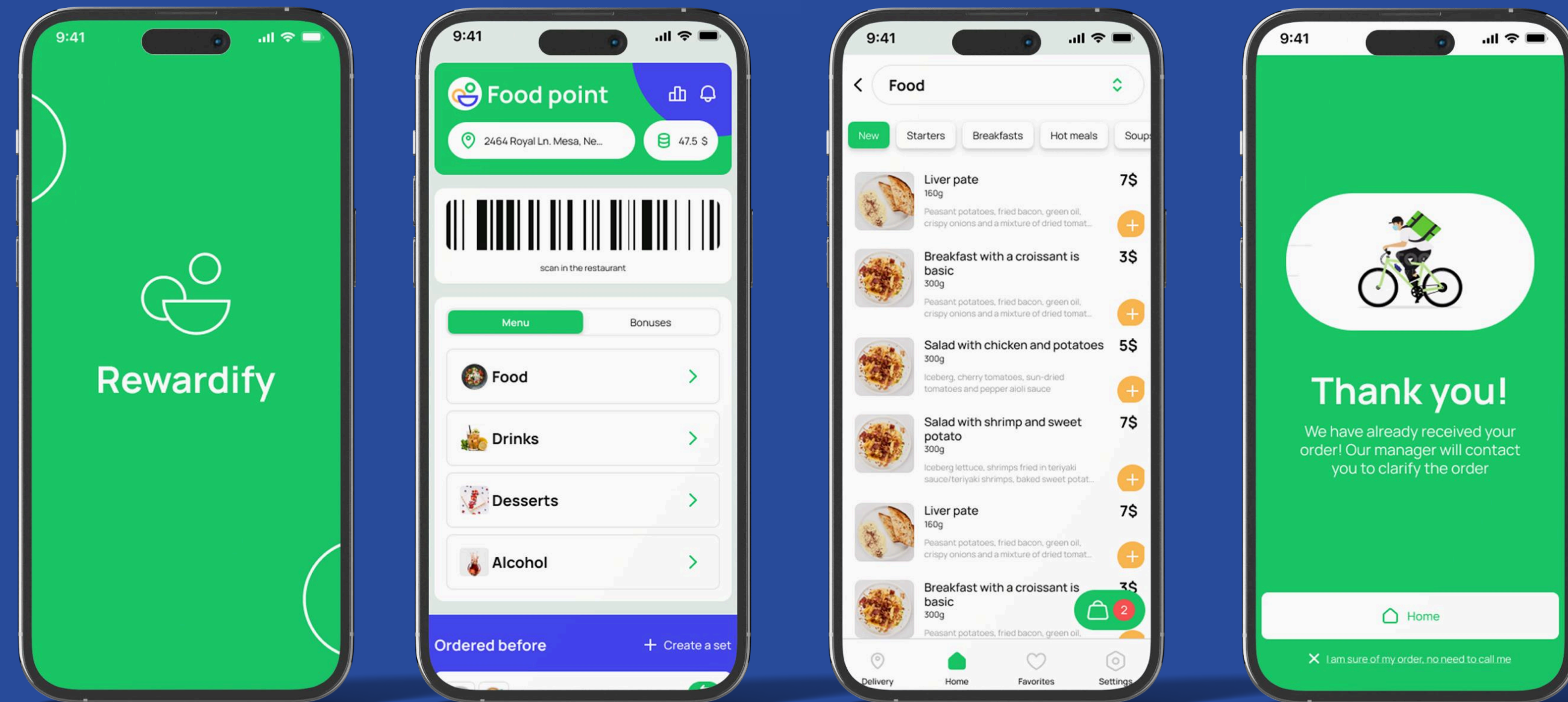
# Horeca application

## About the project

Provide an intuitive interface for easy use. Enable order management, inventory, attendance and payment functions. Integrate the application with other systems, such as table reservation management systems and payment gateways

## Tech Stack

- React Native
- PostgreSQL
- MongoDB
- Node.js
- Figma
- Illustrator
- AfterEffects



# LMS

## About the project

A learning management platform that includes a large number of functionalities such as 2 types of profiles, student and mentor, creating training courses, recording and editing webinars, autowebsinars, booking menror sessions, managing students, groups, creating different types of schedules, individual lessons, and much more.

## Work done

Full cycle development, research, discovery, prototyping, design, development, testing, implementation and support.

## Tech Stack

React.js

Node.js

Laravel

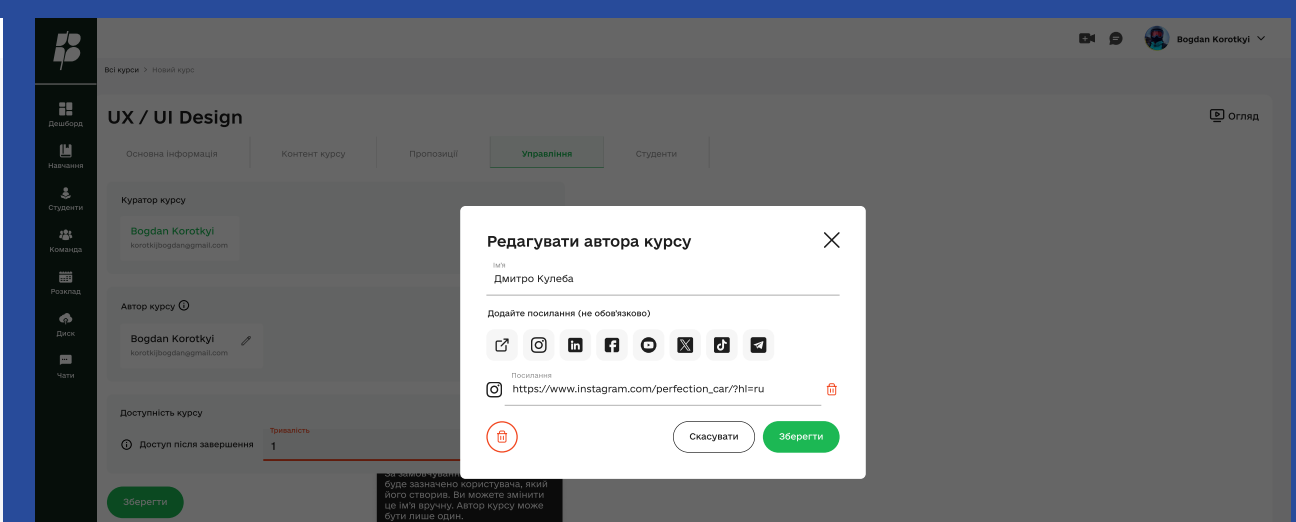
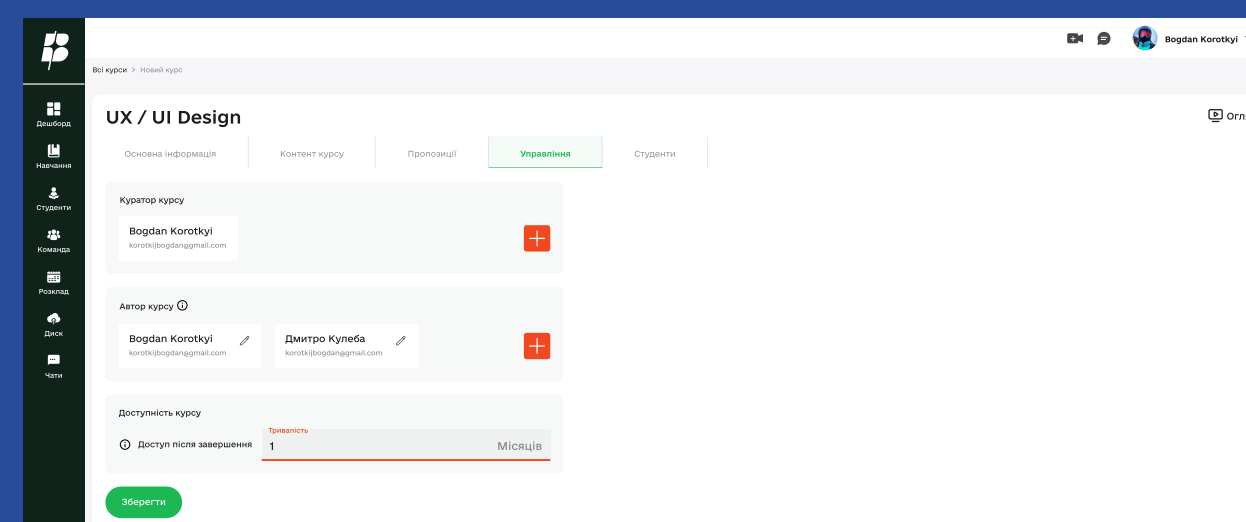
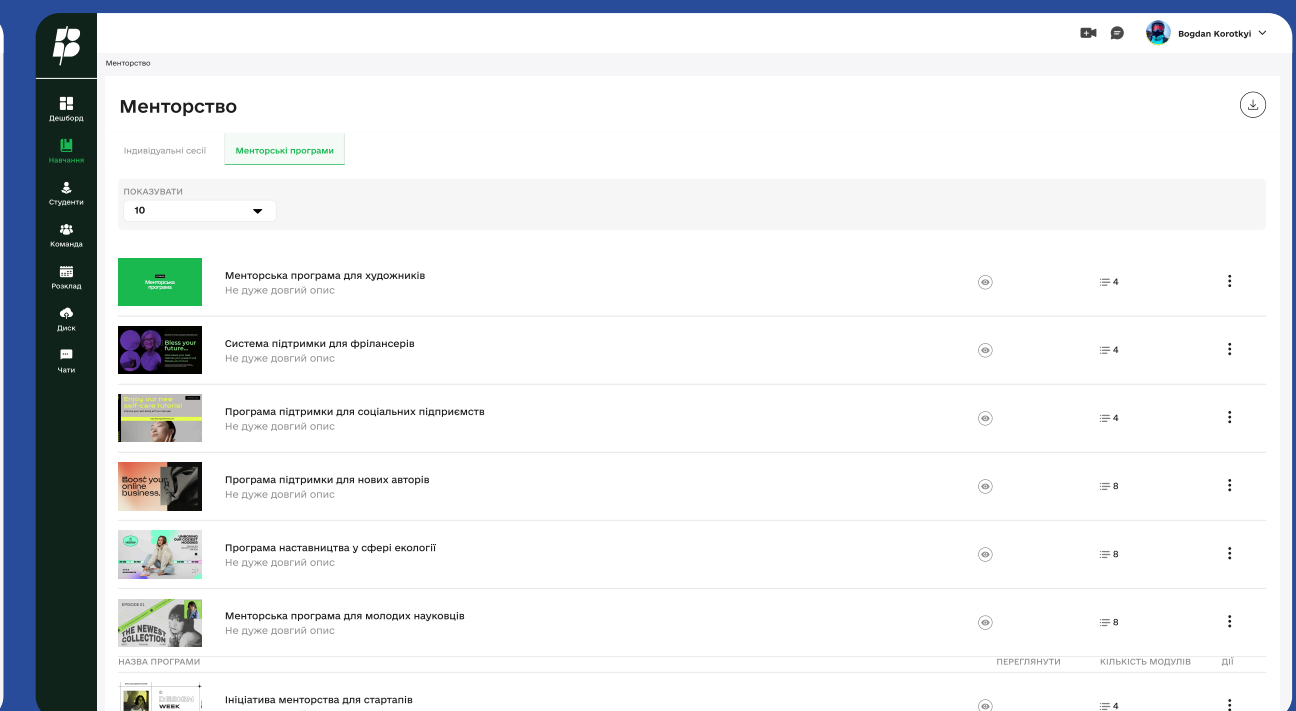
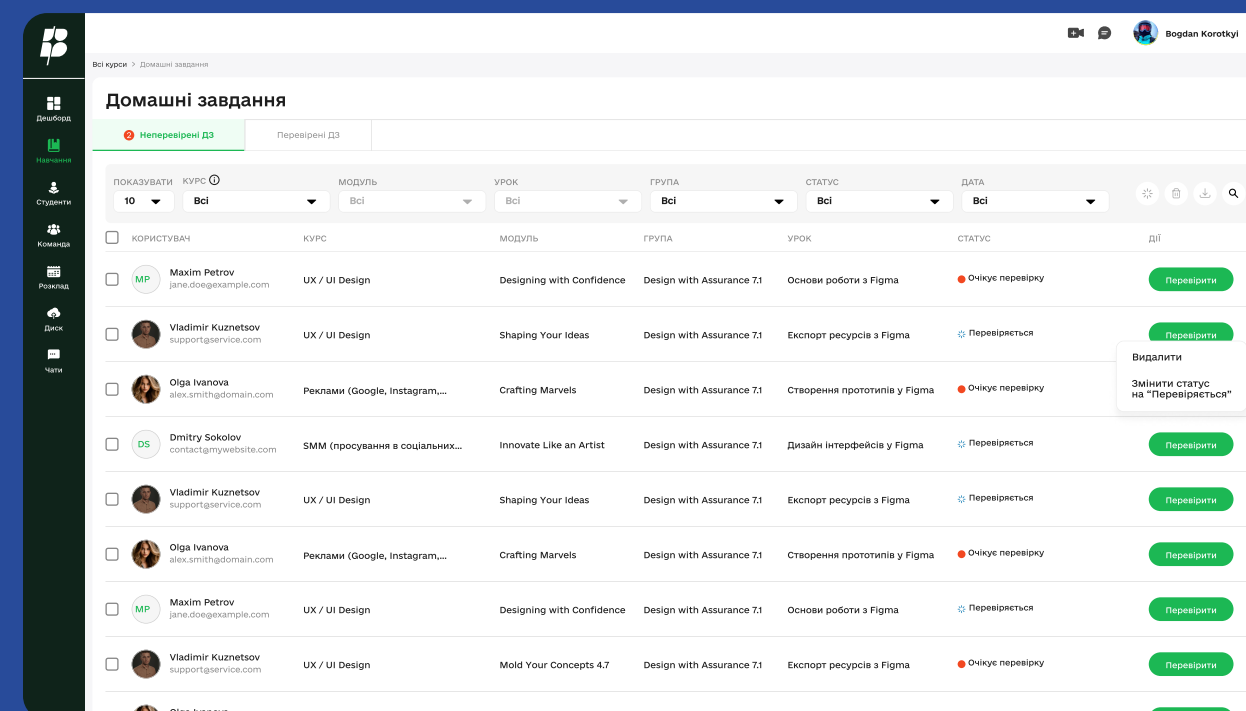
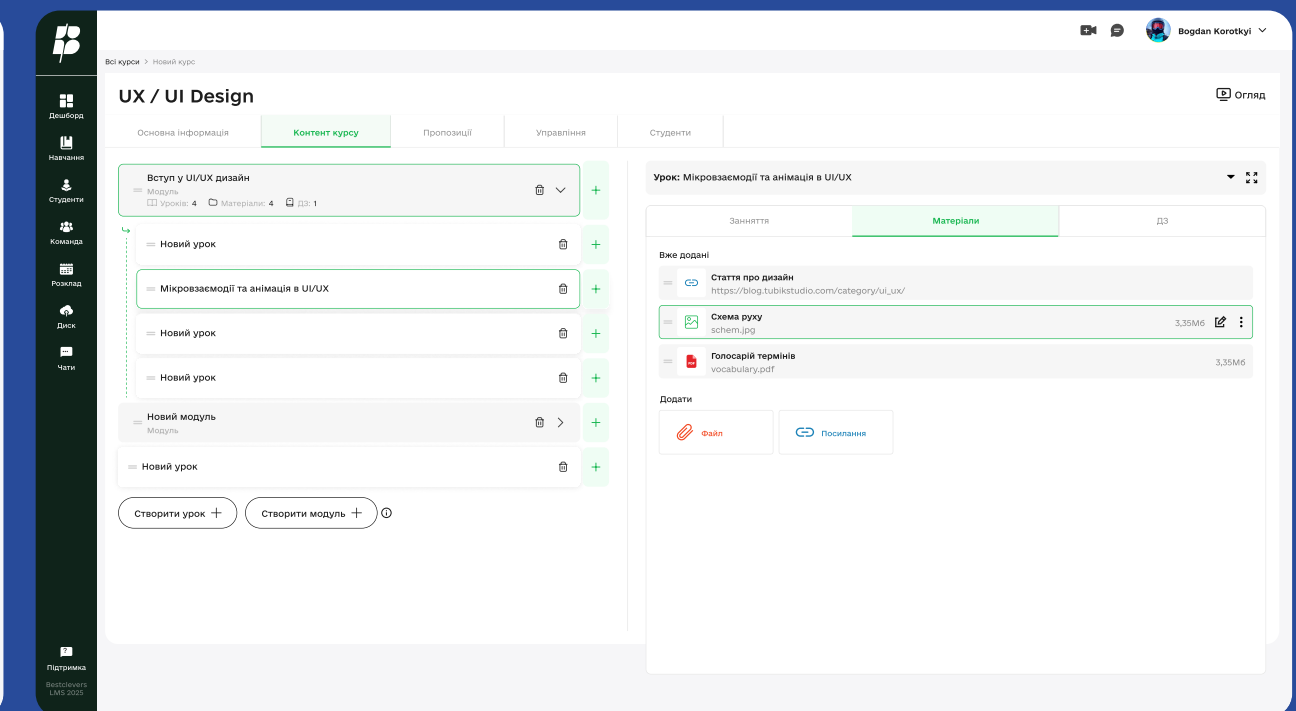
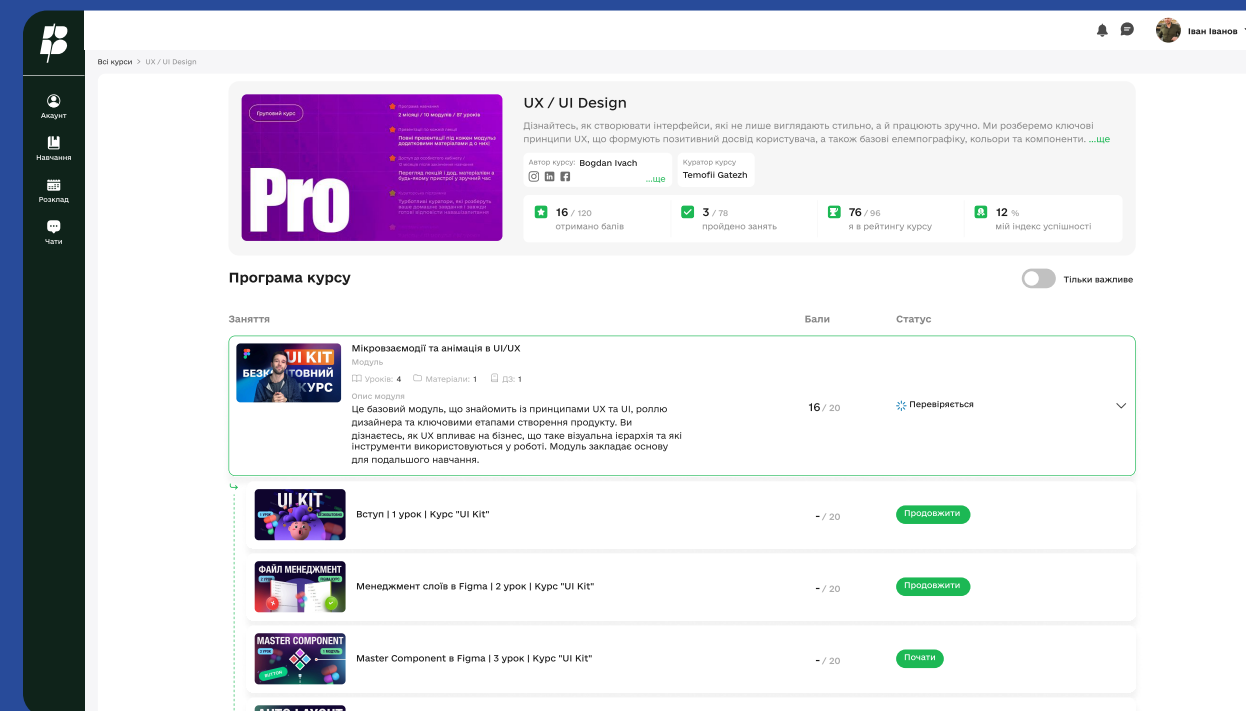
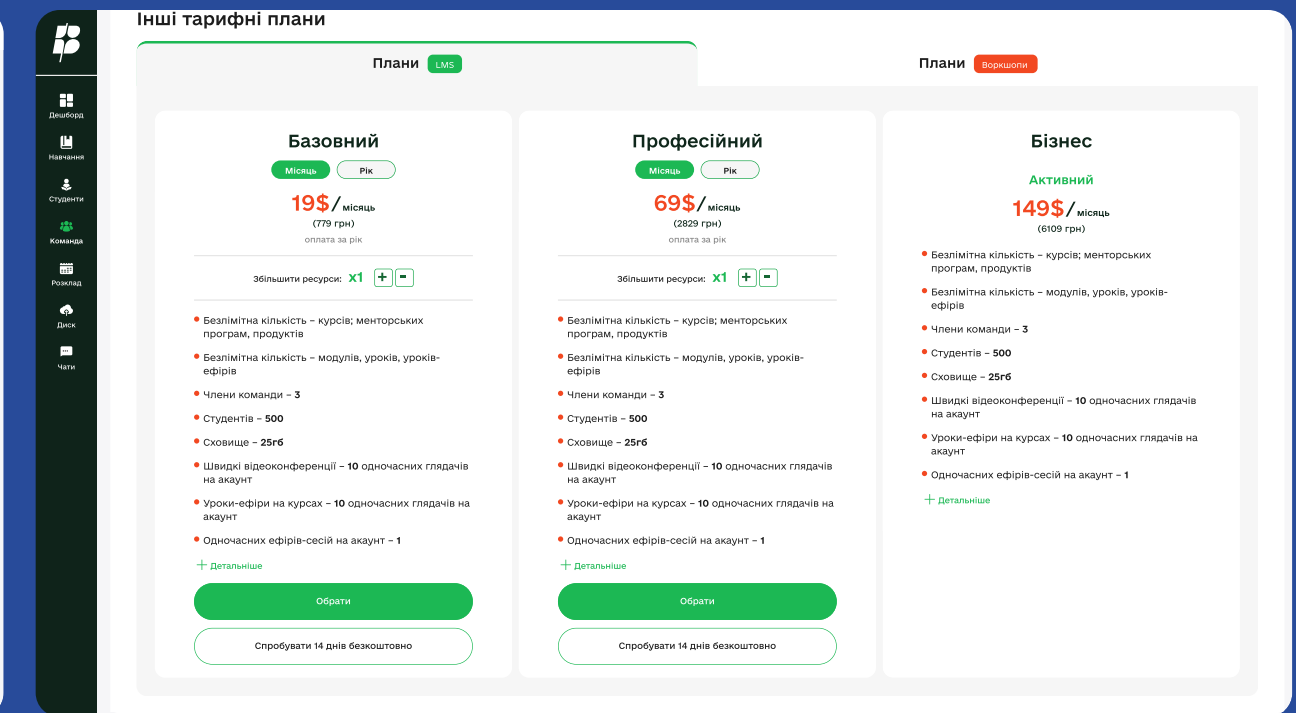
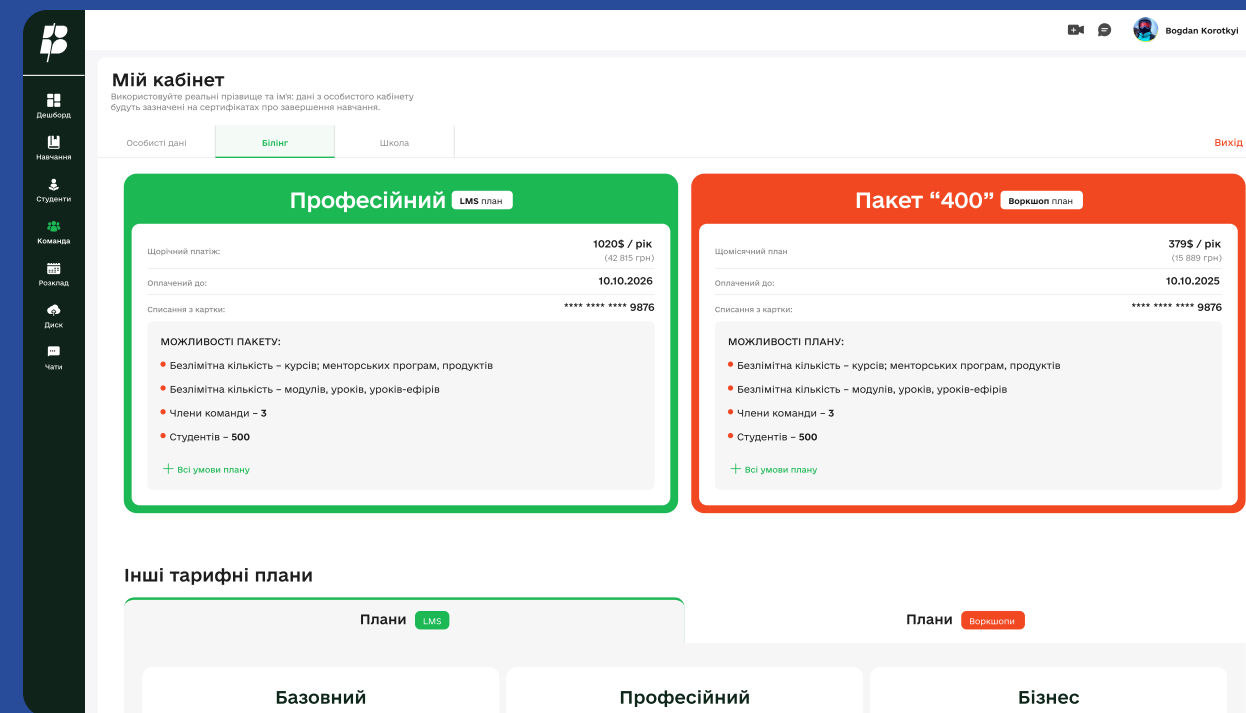
Redis

PostgreSQL

WebSockets

AWS

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# E-Shop for a brand of Wedding dresses manufacturer

## About the project

Create a multi-page catalog site with a “wow”-design that can easily and creatively showcase the brand's products and emphasize the brand's premium and uniqueness, as well as distinguish it among competitors.

## Work done

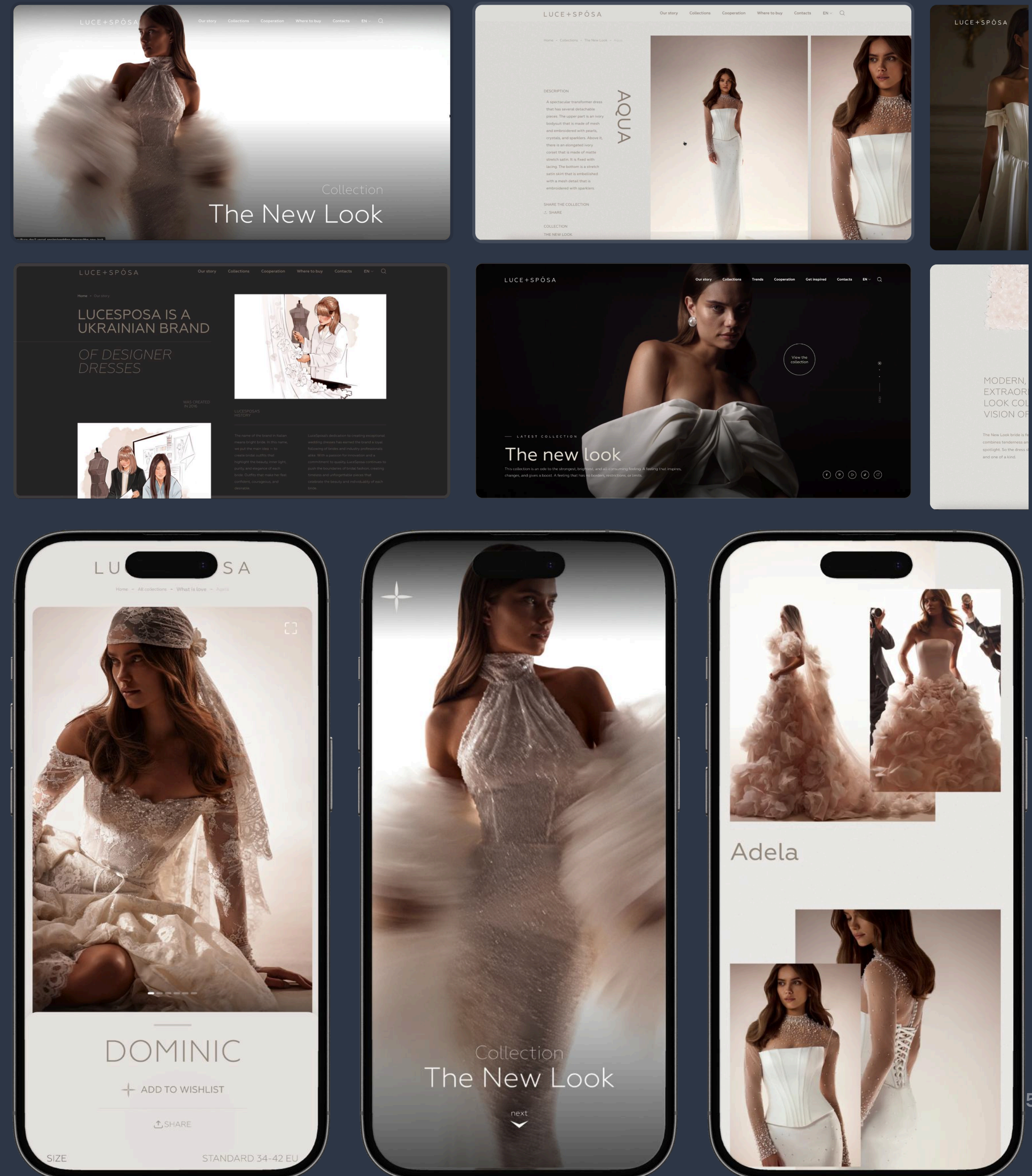
We developed a website with wow effects and a lot of animations, while trying to maintain a balance between beauty and performance. We created a preloader for good content loading.

The site is developed on modern technologies such as Nuxt 3, Vue 3, TypeScript, PWA, GSAP animations, adaptive images, CDN

## Tech Stack



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# FMS for Vehicle management

## About the project

A large and complex system for bus departures management, as well as accounting of drivers, managers, information about buses, ticket sales and passenger management.

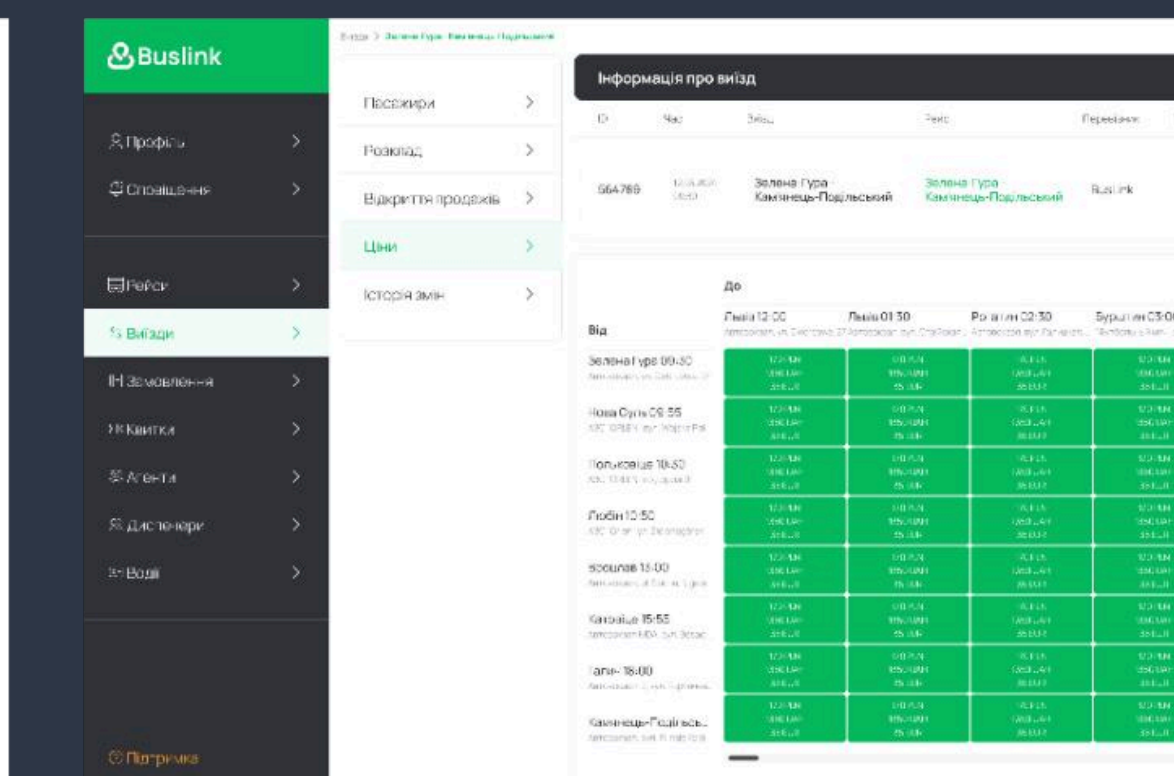
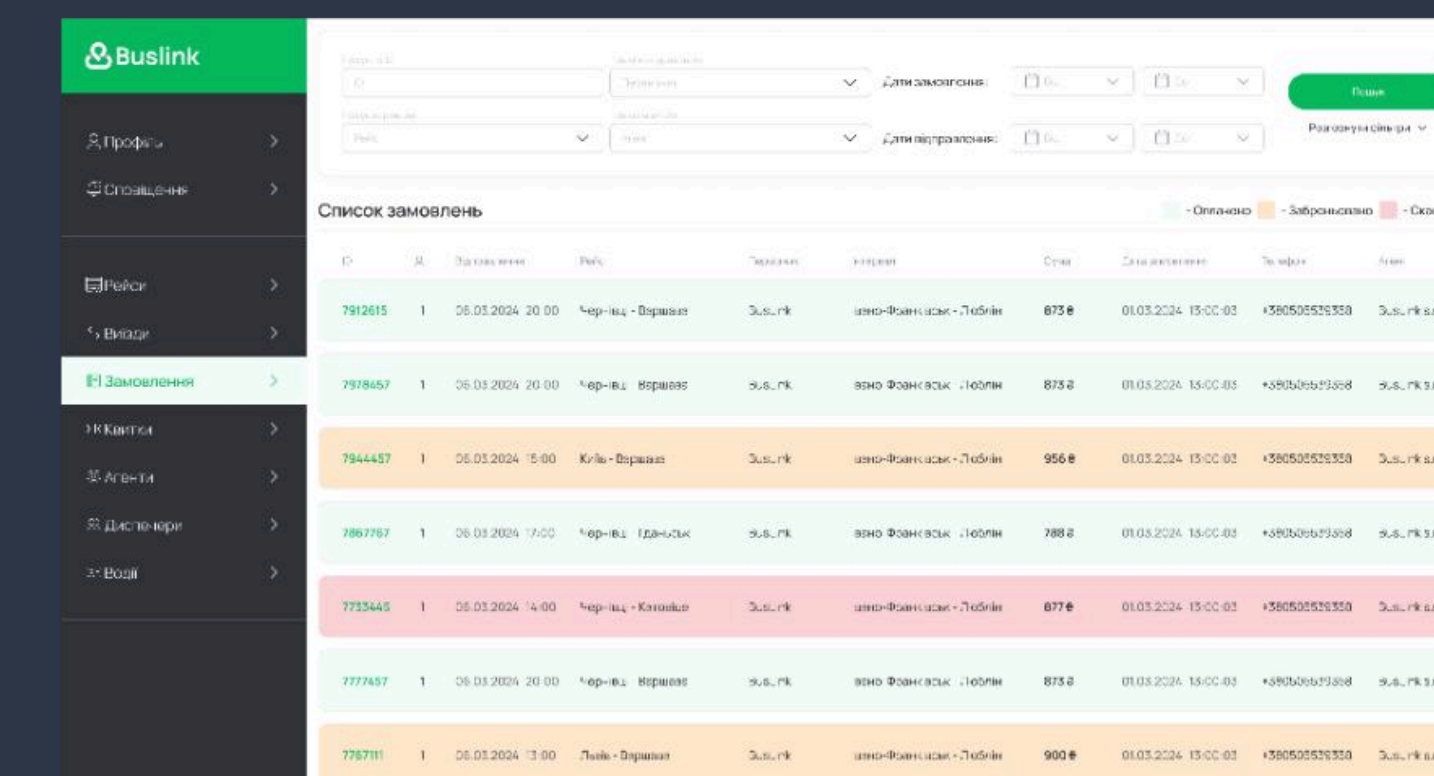
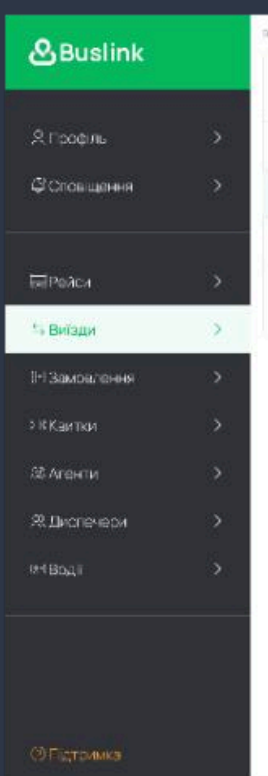
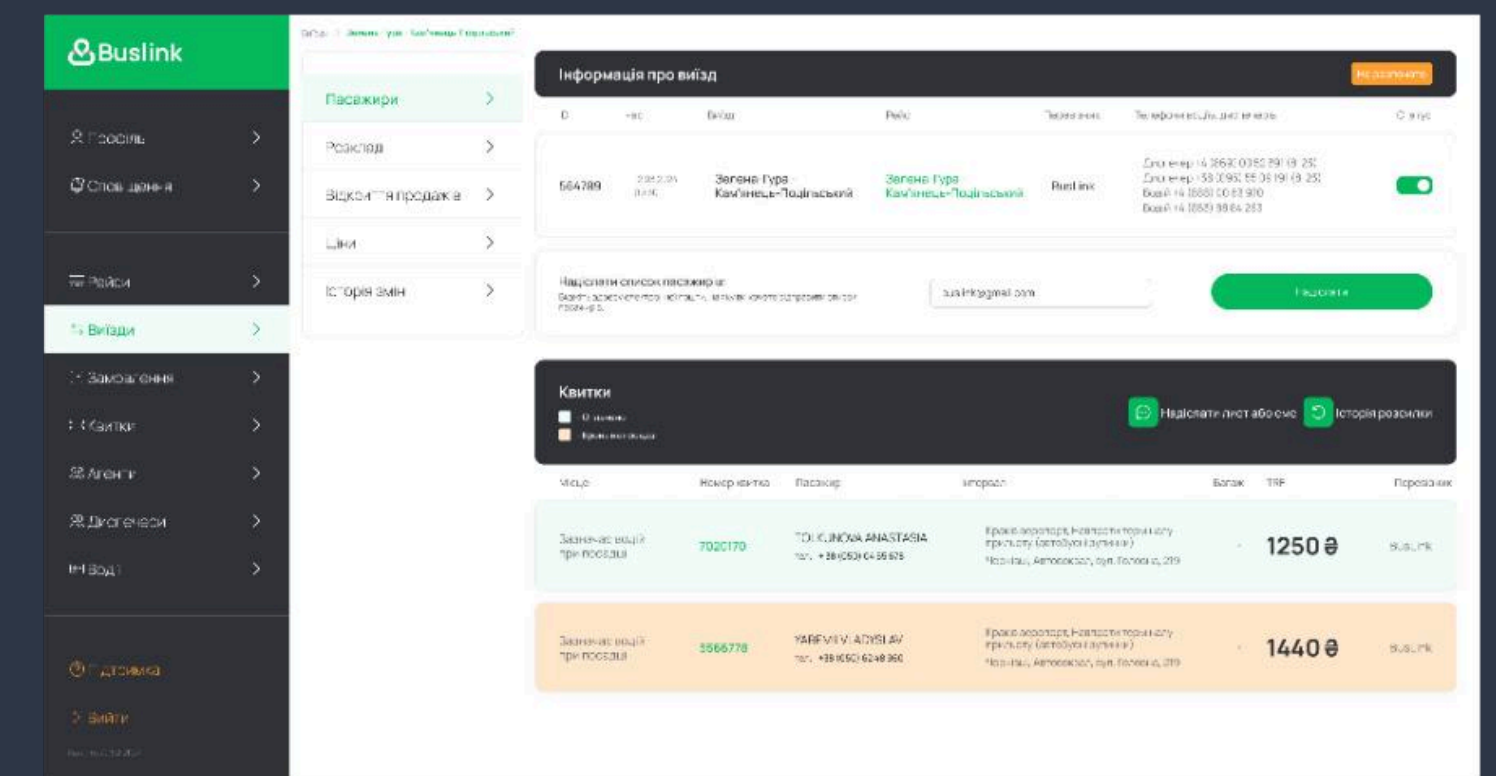
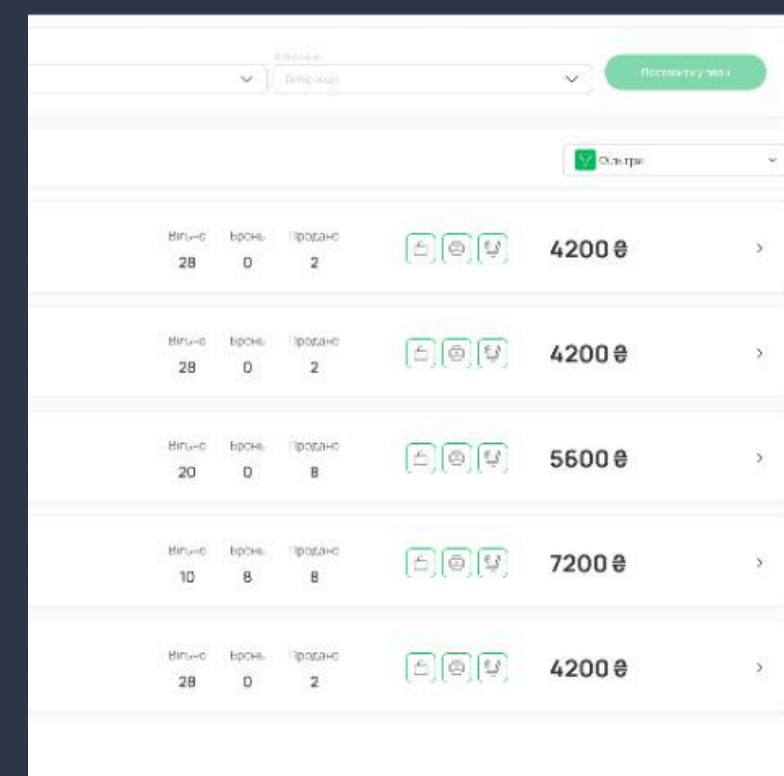
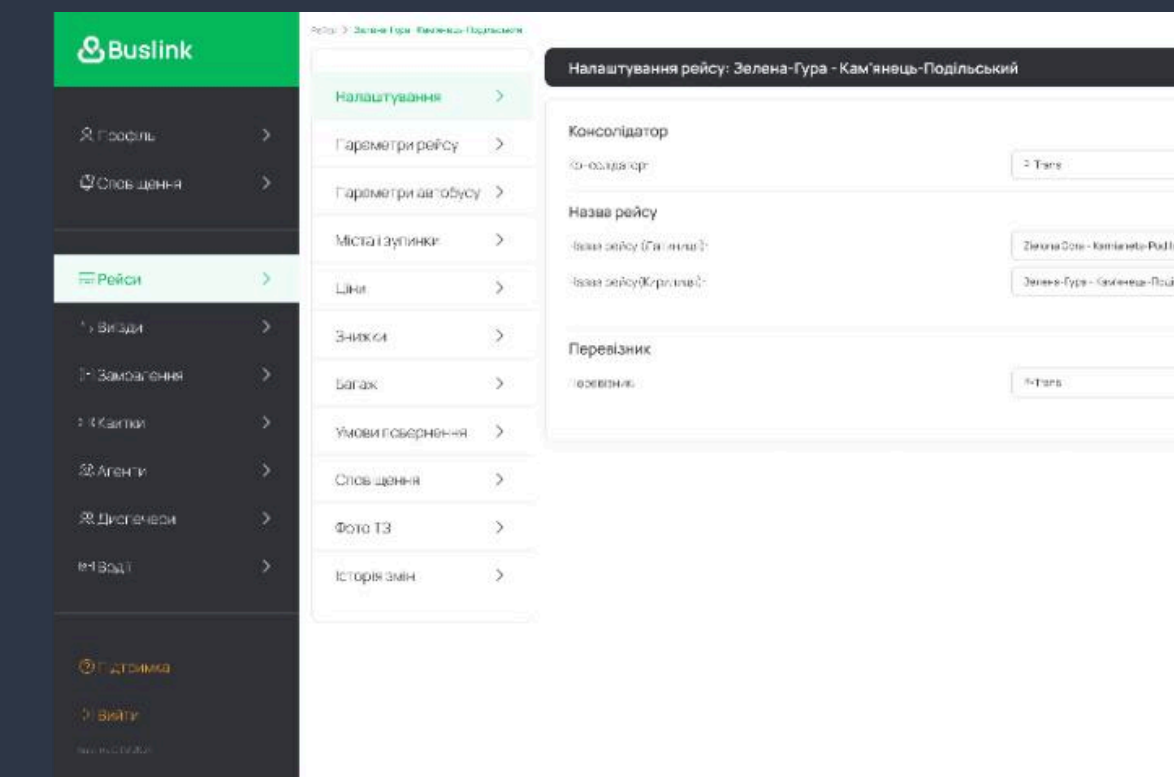
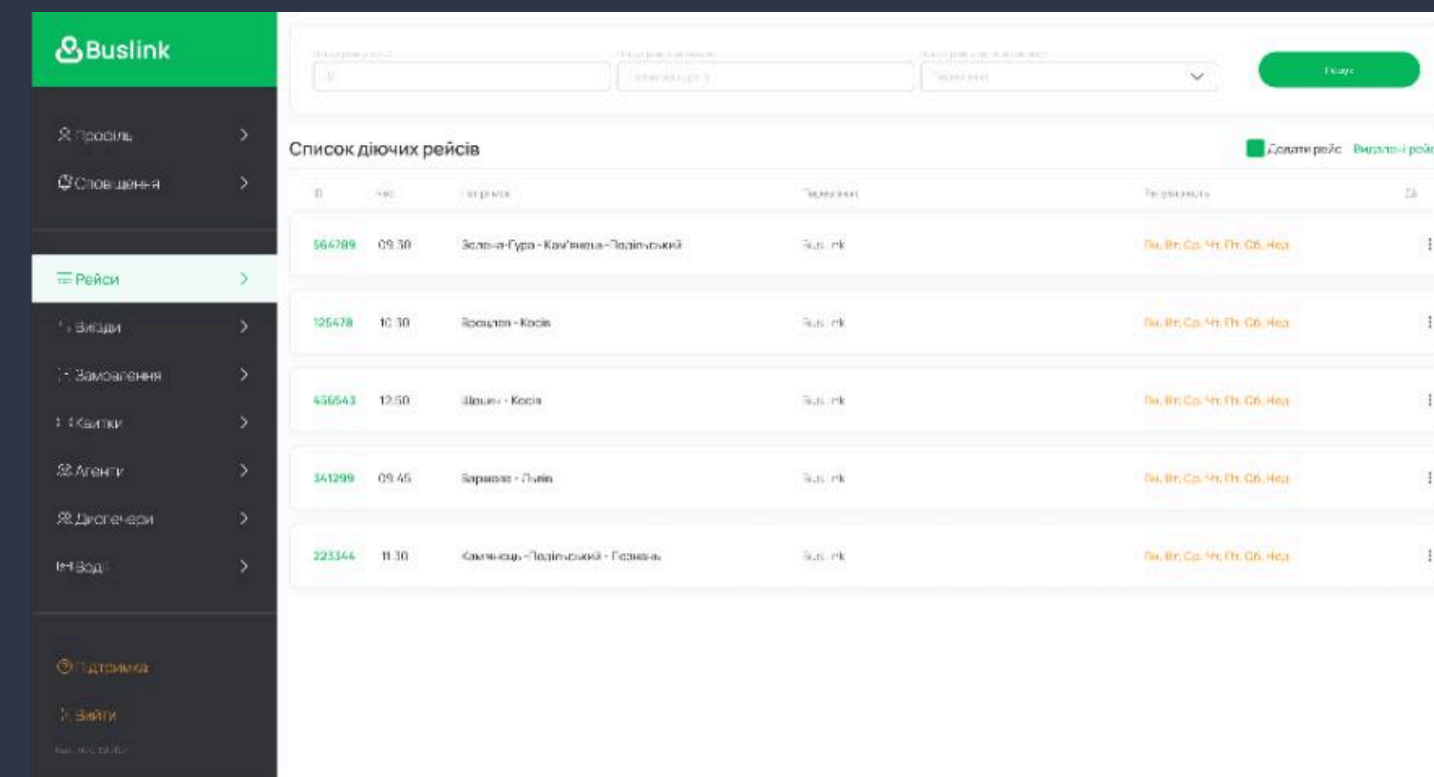
The system is divided into 2 parts, 1 - client, for ordinary passengers who can find a ticket and buy it. 2 - server part for different transportation companies.

## Work done

A large system has been developed to manage bus departures and ticket purchases.

## Tech Stack

- Laravel
- MySQL
- Vue.js
- Inertia
- Elasticsearch
- Figma
- Illustrator
- AfterEffects
- Photoshop
- AWS



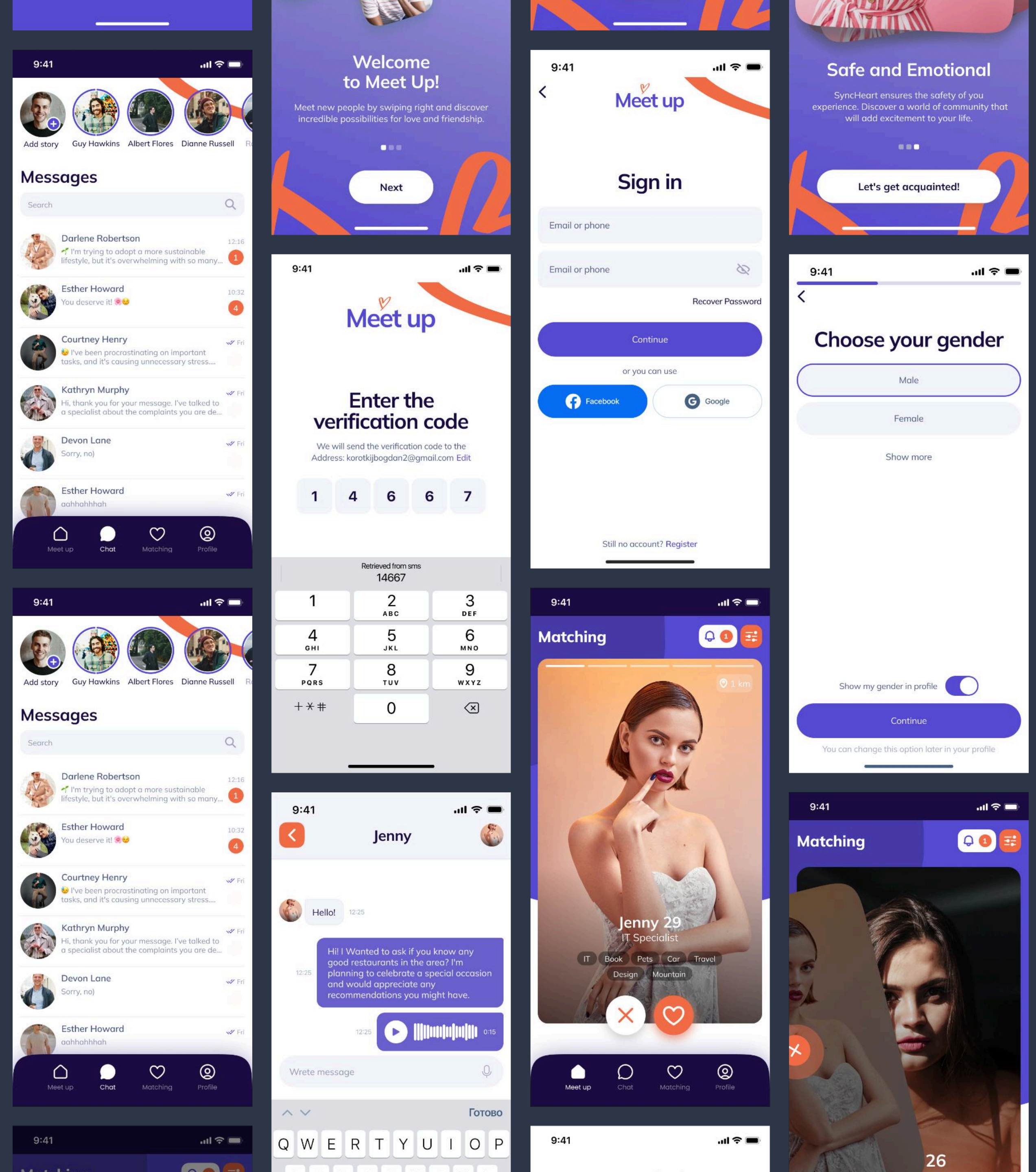
# Dating application

## About the project

A dating app that motivates people to meet offline instead of having boring chats. The app's unique approach incentivizes users to move beyond endless chats and take their connections offline, encouraging face-to-face meetings and genuine connections. Through strategic gamification elements, intuitive user interface design, and personalized matchmaking algorithms, the app motivates users to engage in meaningful interactions that transcend the digital realm. By promoting in-person meetups and facilitating memorable experiences, the app redefines the concept of modern dating, emphasizing authenticity, spontaneity, and genuine connections.

## Tech Stack

Flutter    Firebase    Node.js    WebSockets    IOS/Android  
Figma    Illustrator    AfterEffects



# Development of network security, compliance and industry standards through SyncSphere.

## About the project

SyncSPHERE was developed to solve the major issue faced by network security admins. Exclusive ML and AI technologies deliver network security professionals exactly what they require with pinpoint accuracy, spanning all environments.

## Tech Stack

Node.js Nest.js React.js Next.js

3 Portals: Admin | Partners | Customers Redis RabbitMQ

NX monorepositories Docker CI/CD PostgreSQL AWS

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Ticket ID	Type Of Issue	Subject	Severity	Created	Contact Name	Status	Status Date
#256812	Education	License renewal	Critical	05/06/2024 17:25	Jane Cooper	Pending Assignment	03/01/2024 11:45
#256812	Education	License renewal	Critical	05/06/2024 17:25	Wade Warren	In Progress	03/01/2024 11:45
#256812	Education	License renewal	Medium	05/06/2024 17:25	Esther Howard	Pending Assignment	03/01/2024 11:45
#256812	Education	License renewal	Low	05/06/2024 17:25	Leslie Alexander	In Progress	03/01/2024 11:45
#256812	Education	License renewal	Medium	05/06/2024 17:25	Leslie Alexander	In Progress	03/01/2024 11:45
#256812	Education	License renewal	Low	05/06/2024 17:25	Robert Fox	In Progress	03/01/2024 11:45
#256812	Education	License renewal	Medium	05/06/2024 17:25	Wade Warren	In Progress	03/01/2024 11:45
#256812	Education	License renewal	Medium	05/06/2024 17:25	Guy Hawkins	In Progress	03/01/2024 11:45
#256812	Education	License renewal	High	05/06/2024 17:25	Robert Fox	In Progress	03/01/2024 11:45
#256812	Education	License renewal	High	05/06/2024 17:25	Cody Fisher	In Progress	01/01/2023 10:45
#256812	Education	License renewal	Low	05/06/2024 17:25	Savannah Nguyen	Waiting For Details	03/01/2024 11:45
#256812	Education	License renewal	High	05/06/2024 17:25	Arlene McCoy	In Progress	03/01/2024 11:45
#256812	Education	License renewal	Low	05/06/2024 17:25	Kathryn Murphy	In Progress	03/01/2024 11:45

Hot Topics

- License Renewal
- Upgrade License
- Accordion Text
- Firewall settings
- Restart service
- Accordion Text

Let's build something great

Continue

Forgot Password?

Ticket #256354

Contact Name: Regha George, Email: reghageorge@insig.com, Account: Rising Israel, Type: Non-Technical Issue, Subject: License renewal, Severity: Critical

Comments:

- Eric Avni (Agent) Dec 04 at 10:17: Thank you, we will look into it right away.
- Regha George Dec 04 at 10:18: Dear user, We appreciate your detailed reporting of the network security anomalies you observed, and we want to assure you that we are making our best efforts to investigate and resolve this situation. Our technical team is currently conducting an in-depth analysis of your network, taking into account all the details you have provided. We actively monitor log files, carefully analyze past event reports, and use advanced threat detection technologies to identify inconsistencies and potential risks. In particular, we check: Network logs: We analyze all incoming and outgoing connections for unexpected changes or suspicious activity. System logs: Review system log files to identify unusual requests or behavior that may indicate possible violations. Security Auditing: We use security auditing tools to identify vulnerabilities and improve overall network resilience. Our cybersecurity experts, who specialize in developing and implementing strategies to protect against modern cyber threats, are also involved in your request. We understand that your security is a priority, and we promise to provide you with a detailed report with analysis results, identified weaknesses, and specific recommendations for further action against your network security measures. Look out for our next post in the near future. Thank you for your understanding, and please be assured that we are doing everything we can to ensure your peace of mind and reliability in the online environment.
- Eric Avni (Agent) Dec 04 at 10:17: Hey Regha! Please send me the issue details as it is written on the screen.

Hot Topics

- License Renewal
- Upgrade License
- Accordion Text
- Firewall settings
- Restart service
- Accordion Text

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- Eric Avni (Agent) Dec 04 at 10:17: Hey Regha! Please send me the issue details as it is written on the screen.

### Cybersecurity in Business: Protection from Modern Cyber Threats

In today's world, where technology is becoming an integral part of any business, the issue of cyber security is of the utmost importance. Companies of all sizes and industries are facing an increasing number of cyber threats, requiring improved security strategies and measures. In this article, we will look at the key aspects of cyber security for business and effective protection methods. The first step to creating an effective cyber security system is to understand the potential threats. Hacking attacks, viruses, phishing and other types of cybercrime can affect even the most protected systems. It is important to constantly update your knowledge and learn new attack methods to always be one step ahead.

#### Regular Software Updates

Applications and operating systems must be constantly updated as developers patch discovered vulnerabilities. Unpatched

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